

Charles Spiliotis

PROFESSIONAL EXPERIENCE

Longroad Energy

Chief Development Officer | Apr 2016 – Present

- Co-founded and scaled a renewable energy development and investment firm.
- Lead investment strategy, capital allocation, and portfolio management across wind, solar, and storage projects.
- Oversaw transactions and financings for renewable energy projects.
- Established long-term partnerships with institutional investors, utilities, and developers.

SunEdison

Vice President, Strategy and M&A | 2015 – 2016

- Directed strategic planning and execution of mergers, acquisitions, and joint ventures in the renewable energy sector.
- Evaluated growth opportunities across solar, wind, and distributed generation markets.
- Managed due diligence, valuation, and integration processes for multi-million-dollar transactions.

First Wind

Vice President, Corporate Development & Project Finance | 2007 – 2015

- Led corporate development initiatives and project financings for a leading independent wind energy developer.
- Structured and closed financings for large-scale wind projects across the U.S.
- Negotiated power purchase agreements (PPAs), joint ventures, and strategic partnerships.
- Supported sale of First Wind to SunEdison in 2015.

State Street

Analyst / Associate | 2003 – 2007

- Analyzed investment strategies, portfolio performance, and client reporting for institutional accounts.
- Supported senior managers in risk assessment, financial modeling, and fund operations.

EDUCATION

Hamilton College – Clinton, NY

Bachelor of Arts in Philosophy and Economics